MLS Area MA

Residential Statistics

| 🙀 Independence Title |
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|----------------------|

January 2022

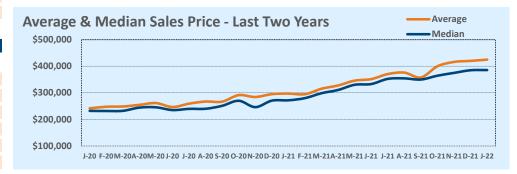
| Listings | | This Month | Year-to-Dat | | | te | |
|---------------------|--------------|--------------|-------------|--------------|--------------|--------|--|
| Listings | Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change | |
| Single Family Sales | 52 | 76 | -31.6% | 52 | 76 | -31.6% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 52 | 76 | -31.6% | 52 | 76 | -31.6% | |
| New Homes Only | 3 | 7 | -57.1% | 3 | 7 | -57.1% | |
| Resale Only | 49 | 69 | -29.0% | 49 | 69 | -29.0% | |
| Sales Volume | \$22,102,189 | \$22,584,240 | -2.1% | \$22,102,189 | \$22,584,240 | -2.1% | |
| New Listings | 53 | 46 | +15.2% | 53 | 46 | +15.2% | |
| Pending | 42 | | | 42 | | | |
| Withdrawn | 3 | 3 | | 3 | 3 | | |
| Expired | 2 | 2 | | 2 | 2 | | |
| Months of Inventory | 0.6 | 0.3 | +69.5% | N/A | N/A | | |

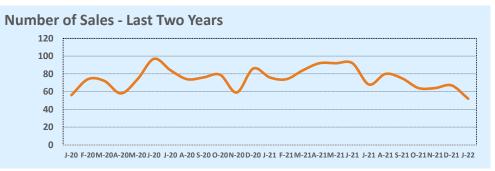
| Average | | This Month | | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|-----------|--------------|--------|--|--|
| | Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change | | |
| List Price | \$419,342 | \$294,833 | +42.2% | \$419,342 | \$294,833 | +42.2% | | |
| List Price/SqFt | \$212 | \$150 | +41.6% | \$212 | \$150 | +41.6% | | |
| Sold Price | \$425,042 | \$297,161 | +43.0% | \$425,042 | \$297,161 | +43.0% | | |
| Sold Price/SqFt | \$216 | \$151 | +43.0% | \$216 | \$151 | +43.0% | | |
| Sold Price / Orig LP | 100.2% | 102.2% | -2.0% | 100.2% | 102.2% | -2.0% | | |
| Days on Market | 24 | 29 | -16.7% | 24 | 29 | -16.7% | | |

| 1 | This Month | | | Year-to-Date | | | |
|-----------|----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change | | |
| \$377,348 | \$272,995 | +38.2% | \$377,348 | \$272,995 | +38.2% | | |
| \$211 | \$148 | +42.6% | \$211 | \$148 | +42.6% | | |
| \$385,750 | \$271,750 | +42.0% | \$385,750 | \$271,750 | +42.0% | | |
| \$210 | \$149 | +41.6% | \$210 | \$149 | +41.6% | | |
| 100.0% | 101.0% | -1.0% | 100.0% | 101.0% | -1.0% | | |
| 6 | 12 | -47.8% | 6 | 12 | -47.8% | | |
| | Jan 2022 \$377,348 \$211 \$385,750 \$210 100.0% | Jan 2022 Jan 2021 \$377,348 \$272,995 \$211 \$148 \$385,750 \$271,750 \$210 \$149 100.0% 101.0% | Jan 2022 Jan 2021 Change \$377,348 \$272,995 +38.2% \$211 \$148 +42.6% \$385,750 \$271,750 +42.0% \$210 \$149 +41.6% 100.0% 101.0% -1.0% | Jan 2022 Jan 2021 Change 2022 \$377,348 \$272,995 +38.2% \$377,348 \$211 \$148 +42.6% \$211 \$385,750 \$271,750 +42.0% \$385,750 \$210 \$149 +41.6% \$210 100.0% 101.0% -1.0% 100.0% | Jan 2022 Jan 2021 Change 2022 2021 \$377,348 \$272,995 +38.2% \$377,348 \$272,995 \$211 \$148 +42.6% \$211 \$148 \$385,750 \$271,750 +42.0% \$385,750 \$271,750 \$210 \$149 +41.6% \$210 \$149 100.0% 101.0% -1.0% 100.0% 101.0% | | |

| Months | of Inventory - Last Two Years |
|--------|---------------------------------------------------------------------------------------------------------------------|
| 3.0 | |
| 2.5 | |
| 2.0 | |
| 1.5 | |
| 1.0 | |
| 0.5 | ▋▊▊▊▊▊▊▊▊▊▊▊ ▊▗▗ ▗ ▊▊▊▊▊▊▊▊▊▊▊▊ ▊ |
| 0.0 | |
| | J-20 F-20M-20A-20M-20 J-20 J-20 A-20 S-20 O-20N-20 D-20 J-21 F-21M-21A-21M-21 J-21 J-21 A-21 S-21 O-21N-21D-21 J-22 |

| 7 4 11 1910 0 01 191 | 01100 11 | CI O | | | | | | |
|----------------------|------------|-------|-----|-----|--------------|----------------|--|--|
| Price Range | This Month | | | | Year-to-Date | Sales DOM 11 8 | | |
| Price hallge | New | Sales | DOM | New | Sales | DOM | | |
| \$149,999 or under | | | | | | | | |
| \$150,000- \$199,999 | | | | | | | | |
| \$200,000- \$249,999 | | | | | | | | |
| \$250,000- \$299,999 | 2 | | | 2 | | | | |
| \$300,000- \$349,999 | 14 | 11 | 8 | 14 | 11 | 8 | | |
| \$350,000- \$399,999 | 17 | 19 | 18 | 17 | 19 | 18 | | |
| \$400,000- \$449,999 | 7 | 11 | 9 | 7 | 11 | 9 | | |
| \$450,000- \$499,999 | 5 | 2 | 2 | 5 | 2 | 2 | | |
| \$500,000- \$549,999 | | | | | | | | |
| \$550,000- \$599,999 | 3 | 1 | 32 | 3 | 1 | 32 | | |
| \$600,000- \$699,999 | 3 | 7 | 82 | 3 | 7 | 82 | | |
| \$700,000- \$799,999 | | | | | | | | |
| \$800,000- \$899,999 | | 1 | 130 | | 1 | 130 | | |
| \$900,000- \$999,999 | | | | | | | | |
| \$1M - \$1.99M | 2 | | | 2 | | | | |
| \$2M - \$2.99M | | | | | | | | |
| \$3M+ | | | | | | | | |
| Totals | 53 | 52 | 24 | 53 | 52 | 24 | | |
| | | | | | | | | |





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